



INTERNATIONAL SALES SPECIALIST

Build Global Impact. Drive Meaningful Conversations. Grow Without Limits.

Who We Are:

Most people are taught to learn. At **Codeyoung**, we teach people to build. We are a fast-scaling global EdTech company, founded by IIT graduates, impacting 50,000+ learners across 15+ countries. But this is not just about scale. This is about changing how the next generation thinks, solves, and creates.

We are building a world where learners don't just consume knowledge- they build, experiment, adapt, and lead. And to build something like this, average won't work. We need people who think bigger, move faster and execute harder.

Why People Love Working Here?

You don't come here to just work, you come here to grow fast and make real impact. At Codeyoung, you will:

- See results in real time
- Own outcomes early
- Work with sharp, driven people
- Be pushed to think bigger and move faster

No waiting. No hand-holding. You create your own opportunities.



This Role is Not For Everyone:

Let's be clear. This role is not for people looking for comfort or routine, or "just doing enough". This is for people who:

- ✓ Are deeply ambitious
- ✓ Want to grow 4x faster than the market
- ✓ Thrive under pressure and enjoy challenges
- ✓ Measure success by outcomes, not effort or time
- ✓ Are willing to do whatever it takes (ethically) to succeed
- ✓ Don't wait for instructions – take charge and figure things out
- ✓ Don't settle for average outcomes – push until it works
- ✓ Don't stop at effort – finish with results

If you are looking for "defined boundaries of effort" – this is not the role for you. If you are looking to push your limits, grow aggressively, and win consistently – keep reading.

The Role: Why It Matters?

You are the first real experience of Codeyoung for our global users. One conversation from you can:

- Change how someone sees learning
- Influence a life decision
- Open opportunities across the world

This is the level of impact you'll have– you don't just talk to users, you understand them, guide their decisions, and shape their journey. You build trust, create clarity, and drive action. This isn't just conversations, it's real impact. Not just a job, but a high-impact responsibility.



What You Will Be Doing?

You will operate at the core of our global growth engine. This is where conversations turn into decisions and decisions turn into outcomes.

- Engage with international users across markets
- Lead sharp, high-impact conversations that move things forward
- Understand needs beyond the surface and guide users to the right outcomes
- Communicate value with clarity, confidence, and conviction
- Build and manage a strong, predictable pipeline
- Follow up with intent – because every interaction matters
- Use CRM tools to track, optimize, and improve performance
- Drive conversions through trust, logic, and influence

You are not here to just explain, you are here to influence, guide and to drive outcomes.

What You Should Know?

Location: Bangalore

Work mode: Full- time, On-site Hustle

Shift: 9PM – 6AM

Training period: 2 months (Trainee role)

Stipend: ₹20,000/month

Full-Time CTC (post conversion): ₹4.36 LPA fixed+ ₹4 LPA variable

Ready To Be More Than Just An Employee?

We're on a mission to make learning meaningful – but we're not here for average. We want people who take ownership, push boundaries, and show up with intent. Think like builders, act like owners and execute like top performers. This isn't just a job – it's about becoming better while you grow. If you want to win, grow, and create impact – let's build something meaningful together.



Interview Process

The selection process consists of the following rounds:

1. AI Screening Call
2. AI Interview
3. Personal Interview

Candidate Details Required

Kindly share the details of interested students in an Excel sheet with the following information:

S No.	Name	Phone No.	Email ID	Resume

We would appreciate it if you could share the consolidated list at the earliest to help us plan the recruitment process efficiently.

Please Note

- Work Location: Bangalore (Work from Office)
- Eligible Qualifications: MBA, B.Tech, and graduates/postgraduates from any discipline.
- Candidates should possess strong communication skills and be willing to work in the US Shift.